Community Report to OpenMRS Inc.

Third Quarter 2017 Prepared: October, 2017

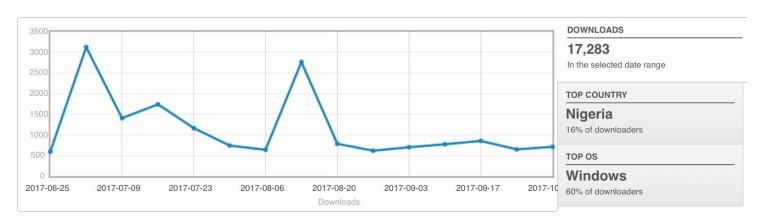
As part of our operational plan objectives, the OpenMRS Community committed to developing and providing a community report to the OpenMRS Inc. Board of Directors on a quarterly basis. These communications are designed to improve knowledge and information about the OpenMRS community status and concerns.

This is our CY 2017 third quarter submission to the OpenMRS Inc. Board of Directors.

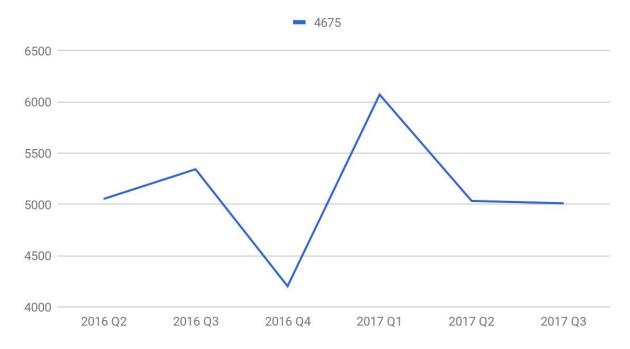
Community Status

The OpenMRS Community has continued to have active participation and forward movement. Our community continues to engage with our work and mission through OpenMRS Talk, our communication hub, as well as ongoing technical volunteer contributions. OpenMRS has been downloaded by over 13,589 (11,605 previously) users, 16% being from the Nigeria, formerly 15% from US.), and we've had 1,063 commits by 61 committers, as well as 5,011 Talk posts this quarter. We will be doing some additional evaluation of this data to see if there is a reason for the seemingly periodic changes in the graph.

Downloads



Talk Posts



The external OpenMRS Advisory Team, established in the new governance model, was established in May 2016 and has been continuing to meet, helping guide us on internal concerns. More information is available here: https://wiki.openmrs.org/display/RES/OpenMRS+Advisory+Council
Notes are here https://talk.openmrs.org/c/community/adco

Bahmni

A Bahmni Coalition is being formed to steward the Bahmni distribution going forward. As part of that, OpenMRS has been asked to participate in the coalition as the fiscal sponsor of any legal and financial agreements, and as the holding entity of the Bahmni IP and assets. The Leadership Team members agreed that the direction was beneficial to the OpenMRS mission. We have initiated and completed a legal review of the fiscal sponsorship agreement and shared a final document with the BoD. The BoD indicated its support of this relationship by email in lieu of a BoD meeting in October.

Operational Plan

The OpenMRS <u>operational plan</u> is predicated upon our ability to raise fiscal resources to do essential platform work, as well as build implementer support and improve operational efficiencies. This continued lack of core funding continues to put the OpenMRS community and its products at risk.

The third quarter report of our 2017 <u>operational plan</u> addresses some significant challenges within the community. Our current <u>project plan</u> includes an update from the third quarter. Our evaluation of our 2016 annual operational plan accompanied the publication of our CY 2017 operational plan. We routinely update our operational plan and review the status on a regular basis during our Leadership Team meetings.

As you can see, we have MANY operational items that we have been unable to successfully address. While our community remains committed and well intentioned, much of this work lags due to the volunteer nature of the work.

Fiscal Status

Our fiscal year end was 6/30/17. At this time our CPA has already started working on filling our current year tax return. Below is a current balance of our bank account with some adjustments for encumbrances.

10/15/17	Account Balance
14,604.24	Checking Account Balance
2,800.00	Credit Due
3,000.00	Outstanding GSOC Expenses
1,000.00	Outstanding Legal Expense
13,404.24	New Checking Account Balance
12,300.00	GSOC Funds
7,043.01	Conference Deposit
5,256.99	Conference Account Balance
2,791.04	Paypal Donations Balance
35,004.55	Savings Account Balance
56,456.82	Total OpenMRS Balance

The monthly expenses are:

Amount	Vendor
50.00	Mailchimp
60.00	Pagerduty
49.00	Digital Ocean
29.00	Media Temple
40.00	Desk.com
10.00	AKISMET
20.00	Uberconference
45.00	The Conference Group
95.00	Chase
135.00	Theresa Props CPA
1,200.00	Community Support
1,200.00	Infrastructure Support
2,933.00	Total Monthly Expenses

Assuming the summit is budget neutral and all monthly expenses remain constant then the projected balance on 9/30/18 is approximately \$28,000.

Fundraising

The Leadership Team has been working to develop fundraising models as well as partnership models. We have had minimal success with fundraising. The SOP, included here and the Email Fundraising Campaign Strategy, included here, are two ways that we are addressing our need for fiscal solvency. We have also worked to establish OpenMRS as a Global Good, and applied for funding to support our work. A review and response to this request is pending at the current time. Input from the BoD on fundraising opportunities and/or approaches would be helpful.

Technical Infrastructure Support

Based on guidance of our volunteer technical community, we have entered into a technical infrastructure support agreement for a 3 month period. We evaluated this cost through a ROI perspective, and decided that it was critical to the support of our community. At the end of this period, we will evaluate the impact of this on our efficiency and effectiveness as a community, as well as the fiscal cost.

OpenMRS Upcoming Conference

OpenMRS is in the process of planning for our upcoming summit which will be held in Malawi from December 12-16. Currently, registration is open and scholarship applications are being submitted for review by mid November. Early bird discounts go through October and normal ticket pricing begins on November 1. We have drafted a budget and know what our break-even point is and we're confident we'll exceed that number. Currently we have one sponsor that has committed \$10,000 to support scholarship winners travel and accommodation expenses; we expect to secure at least 2 more sponsors for this conference.

Annual Report

Our 2016 <u>annual report</u>, published in March 2017, helped us share our achievements with a much larger community, and endured that we met one of our operational plan goals. We have not done interim reports other than our operational plan updates (included below)

Publications & Press

We have developed a <u>communication plan</u> that outlines goals as well as details standard operating procedures to follow. To facilitate the awareness of OpenMRS, we have fostered valuable relationships with online news publications that regularly feature our <u>major updates</u> as well as <u>events</u>. We have developed <u>additional case studies</u> that have been published and are available for community use as well as for fundraising (these cases focus on <u>eSaúde</u>, the <u>ebola</u> tablet development and <u>Partners In Health work in Haiti</u>).

Our social media presence and activity has been steadily increasing, with our Facebook page achieving 32,310 (12,149 previous quarter report) organic post impressions engaging 835 (702 previous quarter) people, and averaging 6,704 (6,630 previous quarter report) page 'likes.'

External Contacts into the Community

As mentioned in our previous updates during 2016, organizations continue to reach out to the OpenMRS community. Ongoing Leadership Team contacts include hospitals in LMIC as well as organizations interested in global clinical informatics training. SolDevelo, ThoughtWorks and other partners continue to play a large role in software development as well as other work including support for our website needs.

Board of Directors Membership:

As you know, the term of the OpenMRS Community Member at Large seat ended 12/16. Jan Flowers started her term on the BoD in January 2017 for this member seat. Nominations for other BoD members are pending at this time. Jan posted her report of the July BoD call to OpenMRS Talk.

https://talk.openmrs.org/t/board-of-directors-meeting-summary-july-2017/12470.

There is still one open BoD seat. Paul Biondich is working with other BoD members to identify and review potential BoD members to fill this one seat in the near future.

Conclusion

There continue to be many outstanding important issues that need to be resolved for OpenMRS Inc including funding and operational support concerns. Our inability to secure base operational funding is of ongoing and increasing concern. Our current budget forecast indicates that we have enough operational funding to support our community through the end of 2018.

The Leadership Team encourages increased interaction of the OpenMRS Inc. Board with the OpenMRS Community. The current communication goal between the OpenMRS BoD and the Leadership Team includes:

- Participation at one of our upcoming Town Halls by a BoD member- (no presence at July meeting)
- Have the BoD community member write up and publish to Talk their comments about the BoD meeting (pending)
- Consider developing a semi-annual Board report to the community (pending)

We wish to thank the BoD for their service. We are hopeful that both our regular reports, as well as the initiation of regular reports from the Board, will continue to improve the communication and provide the transparency needed to support our growth and future.