



Community Report to OpenMRS Inc.

First Quarter 2018

Prepared: May 2018

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Objective

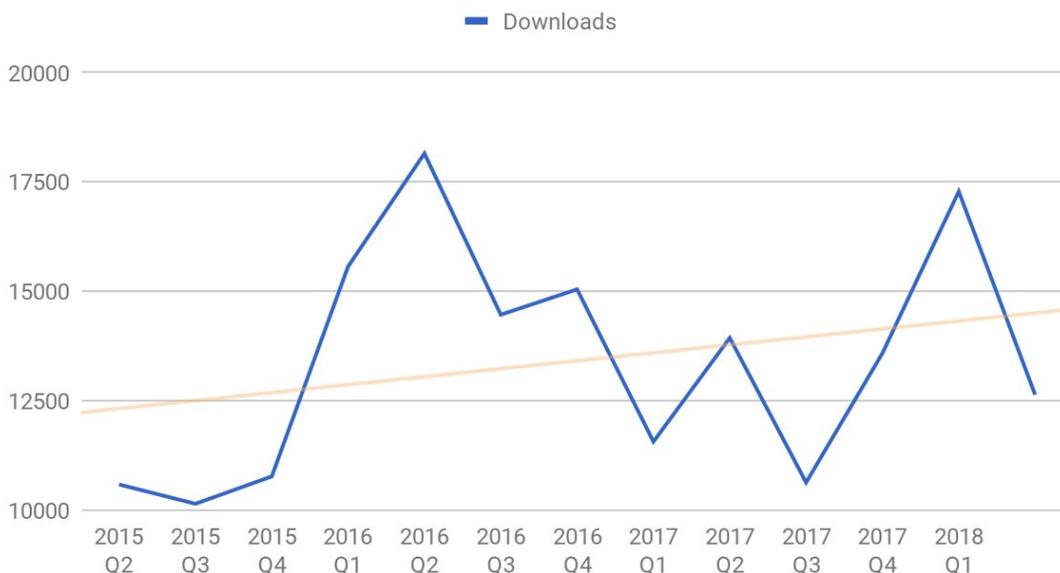
As part of our operational plan objectives, the OpenMRS Community committed to developing and providing a community report to the OpenMRS Inc. Board of Directors on a quarterly basis. These communications are designed to improve knowledge and information about the OpenMRS community status and concerns.

This is our CY 2018 first quarter submission to the OpenMRS Inc. Board of Directors. The CY 2017 Annual has been [published and can be viewed here](#)..

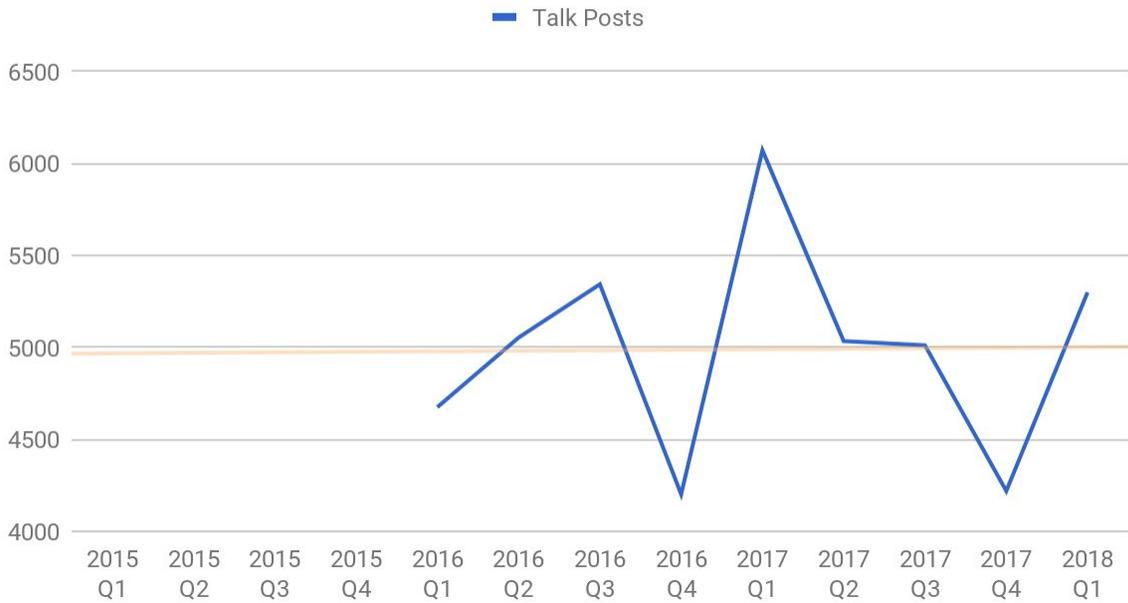
Community Status

The OpenMRS Community has continued to have active participation and forward movement. Our community continues to engage with our work and mission through OpenMRS Talk, our communication hub, as well as ongoing technical volunteer contributions. [OpenMRS has been downloaded 12,641 times with 30% being from the Croatia](#) (13,415 average since 2015). [We've had 843 commits by 81 active committers, as well as, 5,299 Talk posts this quarter](#) (Since 2015, average is 1346 commits by 73 active committers, with 4,990 Talk posts in a quarter). We've heard from several of our Nigerian community members that Nigeria is now ramping up OpenMRS as the national EMR, so this could explain future growth in downloads and participation in the community from that region of the world. We will be doing some additional evaluation of this data to see if there is a reason for the seemingly periodic changes in the graph.

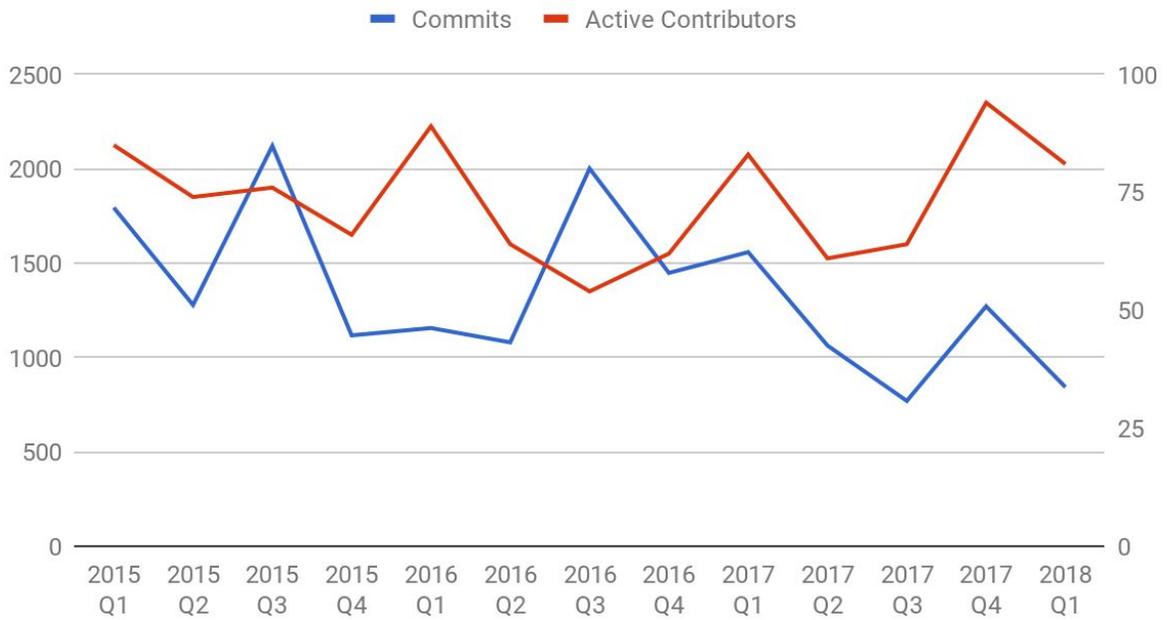
OpenMRS Downloads



Community Activity



Commits and Active Contributors



OpenMRS Advisory Team

The external OpenMRS Advisory Team, established in the new governance model, was established in May 2016 and has been continuing to meet and provide guidance and share knowledge and experience to us on internal concerns. More information is available here: <https://wiki.openmrs.org/display/RES/OpenMRS+Advisory+Council>

Notes are here <https://talk.openmrs.org/c/community/adco>

Annual Report

Our 2017 [annual report](#), published in March 2018, helped us share our achievements with a much larger community, and ensured that we met one of our operational plan goals.

Operational Plan

The OpenMRS [operational plan](#) is predicated upon our ability to raise fiscal resources to do essential platform work, as well as build implementer support and improve operational efficiencies. This continued lack of core funding continues to put the OpenMRS community and its products at risk.

The fourth quarter report of our 2017 [operational plan](#) addresses some significant challenges within the community. Our current [project plan](#) includes an update from the fourth quarter. Our evaluation of our 2017 annual operational plan accompanied the draft publication of our CY 2018 operational plan. We routinely update our operational plan and review the status on a regular basis during our Leadership Team meetings.

As you can see, we have MANY operational items that we have been unable to successfully address. While our community remains committed and well intentioned, much of this work lags due to the volunteer nature of the work. At this writing, a large proportion of the 2017 Operational Plan has been move into the 2018 Operational Plan as the community is still committed to achieving the goals that have been outlined in the Operational Plan.

Fiscal Status

Below is a profit and loss statement for the current quarter. Our fiscal year ends June 30th.

	Budget	SubBudget	Category	TOTAL
Income				
	4000		Charitable Contribution Income	\$ 26,822.45
	4100		Grant Income	\$ 1,000,994.51
		4220	Regular	\$ 900.00
		4250	Donate to OpenMRS - Conference	\$ 1,523.06
	4200		Conference Registration	\$ 2,423.06
Total Income				\$ 1,030,240.02
GROSS PROFIT				\$ 1,030,240.02
Expenses				
	5400		General Office Expenses	\$ 497.83
	5600		Fees & Finance Charges	\$ 215.00
	5800		Legal & Professional Fees	\$ 5,845.10
	6000		Travel	\$ 807.10
	6100		Facility Rental	\$ 206.10
	6300		Conference Supplies	\$ 4,152.48
	6400		Marketing/Web Hosting	\$ 87.00
Total Expenses				\$ 11,380.61
NET OPERATING INCOME				\$ 1,018,859.41
Other Income				
	7000		Interest Earned	\$ 134.44
Total Other Income				\$ 134.44
NET OTHER INCOME				\$ 134.44
NET INCOME				\$ 1,018,993.85

Fundraising

In January 2018, OpenMRS received a \$1 million donation for unrestricted use from the Pineapple Fund (<https://pineapplefund.org/>). The Leadership Team actively worked on a strategy to invest and use the donation to meet near term goals to increase immediate impact balanced by long-term investments for maximizing returns over a set period. The proposal was approved by the BoD in Q1. The donation was split into the following operations spending and long-term investment allocation:

- \$250,000 operations fund, managed by Inc and CPA
- \$750,000 investment portfolio, managed by Chase Bank

The leadership team has proposed to immediately hire two full-time positions under the operations funding that they have deemed critical to furthering the OpenMRS mission and growing the community, a Director of Community and a Technical Project Manager. These positions were posted [here](#) and [here](#) at the end of Q1 and published for recruiting on job posting websites and through multiple global health informatics mailing lists. The community has been invited to participate in selecting candidates for interviews and conducting interviews. Based on the selection process, the Executive Director will extend offers to final candidates in Q2.

In addition to this donation, the Leadership Team continues to work to develop effective fundraising models as well as partnership models. The SOP, included [here](#) and the Email Fundraising Campaign Strategy, included [here](#), are two ways that we are addressing our need for fiscal solvency. We have also worked to establish OpenMRS as a Global Good, and applied for funding with the new Digital Square initiative to support our work. Digital Square anticipates making decisions in May 2018. Input from the BoD on fundraising opportunities and/or approaches are important to our long-term success and would be helpful for the Leadership Team to think through strategies to pursue additional funding.

Fiscal Sponsorship: Bahmni

Consistent with our mission to support our global community, OpenMRS became the fiscal sponsor for the Bahmni Coalition late last year. The Bahmni Coalition was formed to steward the Bahmni distribution going forward as ThoughtWorks shared ownership of the project with a larger group of organizations. As part of that, OpenMRS expanded its activities to include the role of fiscal sponsorship for any legal and financial agreements. OpenMRS, Inc is now working with the Bahmni Coalition to become the holding entity of the Bahmni IP and assets. OpenMRS, Inc recently had leadership review for alignment of mission and legal review of the Coalition's desire for the possibility of future dual licensing model that would allow private vendors to sell Bahmni within their proprietary custom solutions, with licensing revenue being invested in further Bahmni development. Bahmni received funding from Digital Square in the first quarter CY 2018, through OpenMRS Inc's fiscal sponsorship, to facilitate the anticipated Bahmni work, which is currently in progress.

Technical Infrastructure Support

Based on guidance of our volunteer technical community, we entered into a technical infrastructure support agreement for a 3 month period. We initially evaluated this cost through a ROI perspective, and decided that it was critical to the support of our community. At the end of this period, we evaluated the impact of this on our efficiency and effectiveness as a community, as well as the fiscal cost. We have elected to NOT continue this contract, though we believe that

the need for technical infrastructure support remains. We will be developing different potential ways to meet these needs.

OpenMRS Conference- Malawi December 2017

OpenMRS summit was held in Malawi from December 12-16. Approximately 160 people attended the conference from 20 of countries. The conference highlighted many of areas for potential technical enhancements that would bring value to OpenMRS members who work in the technical and/or implementation space. We will be using information gleaned from this meeting to inform future work.

The cost of the conference was \$48K and the registration income was \$58K. We received \$11K in sponsorship and offered \$20K to support scholarship winners' travel and accommodation expenses for approximately 18 people. The \$10K surplus from the conference fees were used to augment our sponsorship money to provide to allow us to offer these 18 scholarships.

There are still approximately 20 registrants who have not paid at a cost of apx \$7000; we are in the process of working with these people to make wire payments. We hope to receive these payments in the near future. If these registration payments are made, then the conference will end up cost neutral to OpenMRS Inc.

OpenMRS Inc contributed \$6K of OpenMRS money towards the PIH Malawi team to attend and present at the conference.

Partnership and External Contacts into the Community

As mentioned in our previous updates during 2017, organizations continue to reach out to the OpenMRS community for support and involvement. Ongoing Leadership Team contacts include hospitals in LMIC as well as organizations interested in global clinical informatics training. Several of our service providers such as SolDevelo, Mekom Solutions, Intellisoft, ThoughtWorks and other partners continue to play a large role in software development as well as other work including support for our website needs. We recognize the need to develop a specific Service Providers program and SOP to respond to these contacts and to track the impact and outcome of these encounters.

The Andela partnership is another important partnership to track and understand impact. Andela (www.andela.com) is a private software development company whose mission is to develop African software developers and engineers for growth across the African continent. Closely aligned with our mission to build software development capacity, Andela and OpenMRS joined together to support Andela interns introduction to open source communities and health information systems. Community member and leader Daniel Kayiwa has been providing

ongoing mentorship to up to 12 Andela interns at any given time to complete tasks assigned through the OpenMRS roadmap. We recognize the importance of this partnership for both capacity building in the countries who are committed to OpenMRS as their national EMR, and for the value the Andela interns contributions have on our product roadmap.

Publications & Press

We developed and endorsed a [communication plan](#) that outlines goals as well as details standard operating procedures to follow. To facilitate the awareness of OpenMRS, we have fostered valuable relationships with online news publications that regularly feature our [major updates](#) as well as [events](#).

Our social media presence and activity has been steadily increasing, with our Facebook page achieving 19,989 (28,523 previous quarter report) organic post impressions engaging 985 (655 previous quarter) people, and averaging 6,811 (6,715 previous quarter report) page 'likes.'

Board of Directors Membership

In January 2017, Jan Flowers started her term as the OpenMRS Community Member at Large seat on the BoD. The BoD has been actively seeking additional members to fill the two empty seats. Nominations for these BoD members are pending at this time. Jan posted her report of the March BoD call to OpenMRS Talk:

<https://talk.openmrs.org/t/board-of-directors-meeting-summary-march-2018/17303/10>

Conclusion

There continue to be outstanding important issues that need to be resolved for OpenMRS Inc **including solutions to meet long term funding needs and operational support concerns**. The recent donation that we received January 29, 2018 alleviates any immediate concerns. However, as a community, we recognize the need to develop sustainable support.

Ongoing Concerns:

The Leadership Team encourages increased interaction of the OpenMRS Inc. Board with the OpenMRS Community. The current communication goal between the OpenMRS BoD and the Leadership Team have not been met. They include:

- Participation at one of our upcoming Town Halls by a BoD member
- Participation of BoD members at the 2018 Annual Implementer's Meeting
- Consider developing a semi-annual Board report to the community (pending)

We wish to thank the BoD for their service. We are hopeful that both our regular reports, as well as the creation of regular reports from the Board back to the community, will continue to improve the communication and provide the transparency needed to support our growth and future.